

FOR IMMEDIATE RELEASE



Former Oracle Executive Joins Fieldglass Board of Directors

George J. Roberts Brings Vast Experience to Board

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Chicago (May 18, 2004) – Fieldglass, Inc. announced today that George J. Roberts, 48, a former Oracle Corporation sales executive, has joined the company's Board of Directors.

Fieldglass™ makes a vendor-neutral, Web-based application called InSite®, which helps global companies manage the complexities of services procurement.

Roberts joins the Board after having last served as the Executive Vice President of North American Sales for Oracle. Reporting directly to CEO Larry Ellison, he was responsible for revenue growth in technology products and enterprise offerings. Revenue under his management at Oracle grew from \$30 million to more than \$1 billion during his 13-year career at Oracle.

"Fieldglass is leading a revolution in the procurement of services and I am happy to contribute to the company's growth," Roberts said. "The procurement of services is something that global companies are grappling with, and Fieldglass has shown that it can help them better manage and control these expenditures."

With more than 35 deployments, Fieldglass™ has demonstrated its ability to execute and deliver against its commitments. InSite® customers have experienced a 10 percent to 25 percent reduction in services procurement and management cost in the first year of use.

"George Roberts brings tremendous insights and more than two decades of enterprise software experience to our company," said Jai Shekhawat, CEO of Fieldglass. "His presence will contribute greatly to the many strategic decisions we need to make as we grow, particularly as we seek to build a world class sales and marketing organization."

About Fieldglass

Headquartered in Chicago, Fieldglass, Inc. (www.fieldglass.com) is a leading provider of vendor-neutral services procurement solutions for industry leading Global 2000 companies. InSite®, its Web-based enterprise application, creates a secure, private marketplace between customers and selected suppliers for sourcing, delivering and managing third-party services, including contract labor, consulting and fixed-price projects. Able to interact with legacy systems, ERP systems and e-commerce platforms, InSite® allows organizations to extend the benefits of e-procurement beyond products into services, reducing costs while improving cycle times.

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