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Fieldglass Publishes Essential Report for Evaluating Contingent Workforce Management Technology

Contact:

Paul Koziarz, Fieldglass, Inc.
312-279-8770
pkoziarz@fieldglass.com

New white paper emphasizes continuing importance of technical due diligence for Software as a Service (SaaS) solutions

CHICAGO—May 16, 2006—Fieldglass, a leading provider of contingent workforce management solutions, today published the white paper “Evaluating Software as a Service for Contingent Workforce Management”. This white paper emphasizes the role of technical due diligence during the evaluation process and provides guidance on what questions to ask software solution providers in order to assess the quality of the underlying technical infrastructure.

During the evaluation process, many Software as a Service (SaaS) vendors emphasize the non-technical benefits of their solutions. Because the buyer of contingent workforce management solutions is most often a Procurement or Human Resource professional, many vendors avoid deep technical explorations by highlighting the SaaS delivery model which does not require customers to install or host software internally. This fact combined with attractive service level agreements is enough to turn most buyers from the technology clue trail. But knowing what makes the solution tick, technologically speaking, provides the best insight into whether or not a software vendor will actually be able to deliver on their SLA. In the new white paper “Evaluating Software as a Service for Contingent Workforce Management,” Fieldglass explores some of the issues that should be considered in a technical evaluation of SaaS solutions.

“When vendors aren’t able to meet service level agreements the cause is most often inadequate technology infrastructures,” said Sean Chou, Chief Technology Officer, Fieldglass, Inc. “Even though it requires more work on the part of the buyers, the buyers should invest the time to compare vendor-to-vendor infrastructure and hosting services before they make an investment decision.”

In the white paper, Fieldglass encourages buyers to keep their business objectives foremost during the evaluation process. Rather than simply listening to the services promised, buyers should ask vendors directly how the underlying technology will support the achievement of business objectives and the SLA. The white paper also offers these tips for accurately evaluating a software solution:

- Apply reasonable technical due diligence when choosing a solution
- Evaluate the infrastructure based on business objectives
- Look for “elegant” software solutions
- Look for multitenant architectures
- Keep auditing and compliance requirements in mind

To learn more about evaluating SaaS vendors for contingent workforce management, read "Evaluating Software as a Service for Contingent Workforce Management." For more information about Fieldglass, visit their website at www.fieldglass.com.

About Fieldglass

Fieldglass, a leading provider of contingent workforce management solutions, combines technology innovation with industry expertise to provide business solutions for such industries as financial services, healthcare, manufacturing, pharmaceutical and telecommunications. Fieldglass' solutions are based on its award-winning InSite application, designed to optimize an organization's contingent labor procurement and management process. For more information about Fieldglass, and its solutions and services, visit www.fieldglass.com.

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