

SAP Fieldglass Industry Spotlight:

# Construction

There's a better way to manage contracts and external labor, making it easier to manage profitability





## Contract profitability is key, so you need to closely manage how work gets done

### Here's what you're up against:

- The digital economy is changing how you run your business and how you build
- Missed deadlines and cost overruns impact profitability, so you're always chasing time and budget constraints
- Subcontractor performance is critical, and you need to track spend against progress weekly, or even daily
- Contracts are complex and tedious to manage; volumes of Statements of Work (SOWs) complicate things further
- Safety and compliance and ensuring proper supplier qualification are critical to reduce incidents with external workers
- Reporting and auditing are becoming a bigger part of every project

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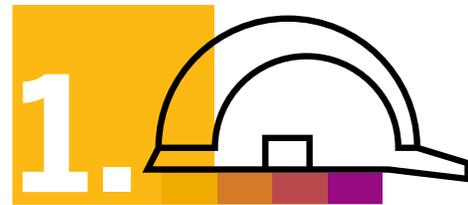
### How do you get it all done?

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## SAP Fieldglass is designed for you

We looked specifically at the complex nature of subcontracting, managing craft labor and other issues unique to construction companies—examining firms that outsource the bulk of work to subcontractors, as well as self-performing companies—and we developed our solution accordingly.

**That means we're better able to help you:**



Streamline, automate and simplify how you find and manage subcontractors, craft labor and corporate workforce positions.



Take advantage of digital solutions to simplify how you manage contract profitability, spend and progress against completion.

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**What would that kind of help look like?**

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# Get visibility into spend and performance, to maintain contract margins

## Here's how:

- Create multi-bid SOWs and communicate requirements to preferred suppliers in a cOmplete, standardized, detailed format
- Manage contract profitability with a clear picture of spend, progress, vendor performance, productivity and compliance
- Track and manage multiple SOWs to stay on top of deadlines, scope changes and milestone billing
- Manage holdbacks and prepayments easily, even when spread across different deliverables
- Manage safety and compliance at the worker level, including fatigue management
- Track equipment—managing it like individual external labor or enabling suppliers to charge for equipment use
- Integrate with preferred bidding, job forecasting, project management and supplier qualification tools
- Stay on top of local tax, regulatory and privacy issues, no matter what country you're in



Let's get to work

With significant growth projected for the construction industry in the next five to 10 years, you're going to need a partner like SAP Fieldglass.

- We're a global leader in our industry—with customers in 168 countries—and we got there by putting service first
- We specialize in something we call co-innovation and helping our customers configure the right solutions for their needs
- We enjoy solving complex problems



**See what we can do  
for you**

[fieldglass.com/industries/construction](https://fieldglass.com/industries/construction)  
[FieldglassInfo@sap.com](mailto:FieldglassInfo@sap.com)

SAP Fieldglass, a longstanding leader in external talent management and services procurement, is used by organizations around the world to find, engage and manage all types of flexible resources. Our cloud-based, open platform has been deployed in more than 165 countries and helps companies transform how work gets done, increase operational agility and accelerate business outcomes in the digital economy. Backed by the resources of SAP, our customers benefit from a roadmap driven by a continuous investment in innovation.