SAP Fieldglass Industry Spotlight: Utilities
There's a better way to source and manage contract labor and equipment.
You have to find workers, manage contracts and oversee the crew. So when do you do your real job?

YOU HAVE A LOT TO MANAGE:

• Attract and retain highly specialized crew with sought-after skills
• Pay them accurately and on time
• Scale up quickly when there’s a storm or other event
• Handle complex contract scope and payment structures, and make sure you’re tracking external workers and machinery to the proper contract
• Manage large volumes of mobile field workers
• Oversee activity- and crew-based work, hitting the right combination of time and equipment usage
• Implement training and licensing programs, plus health, life and safety compliance
• Estimate, execute and deliver job costing—within margin
• Manage crews (and the costs that go with them) who may work on multiple jobs in one day
• Stay on top of negotiations, union agreements, reporting and audits

Plus, the mass retirement on the utilities horizon and the trend of workers often come back as contractors only increases your concerns about sourcing and retention.

IF YOU’RE LOOKING FOR EXTERNAL HELP IN MAINTENANCE, OPERATIONS, GENERATION, TRANSMISSION AND DISTRIBUTION, THIS IS WHERE YOU FIND IT.
When you **streamline, automate and simplify** how work gets done, you’ll find it’s easier to find the right workers.

**HERE’S HOW:**

- Tap into a total external workforce, including alumni, retiree and other talent pools—plus worker profiles that help you pick the right people
- Simplify and automate processes like invoice approval, and match them to contracts in real time
- Reduce costs by providing new visibility into spending and complex contracts
- Ensure supplier compliance with licenses, insurance and health, life and safety
- Handle crew- and/or activity-based billing, along with concurrent projects
- Enable mobile time entry and expense tracking for remote workers and enable different foreman to authorize each day’s crew hours
- Oversee bulk submittal of daily timesheets
- Match and approve invoices against complex contracts—in real time
- Provide visibility for price comparisons, contract renegotiations and audits

**SAP Fieldglass is designed for you.**

We looked specifically at the unique and complex nature of the utilities industry and developed our solution accordingly. And we back that up with:

- **Leadership in our space:** We’re at the forefront our industry, and we got there by putting customer service first
- **Global and local capabilities:** We have in-depth localization expertise and capabilities—we understand the labor laws, regulations, candidate privacy, rate requirements and taxation issues where you work
- **Easy integrations:** Our cloud-based platform is flexible, designed to integrate with any third-party solution and offers pre-built integrations with major enterprise solutions

We enjoy solving complex problems, and our solution is simple, flexible, intuitive and geared to work on the go. In other words, it works like you do.
Get proof from your peers.

Learn how we helped utility companies get more done in less time for less money—all while managing contracts and maintaining compliance.

See what we can do for you.

www.fieldglass.com | fieldglassinfo@sap.com