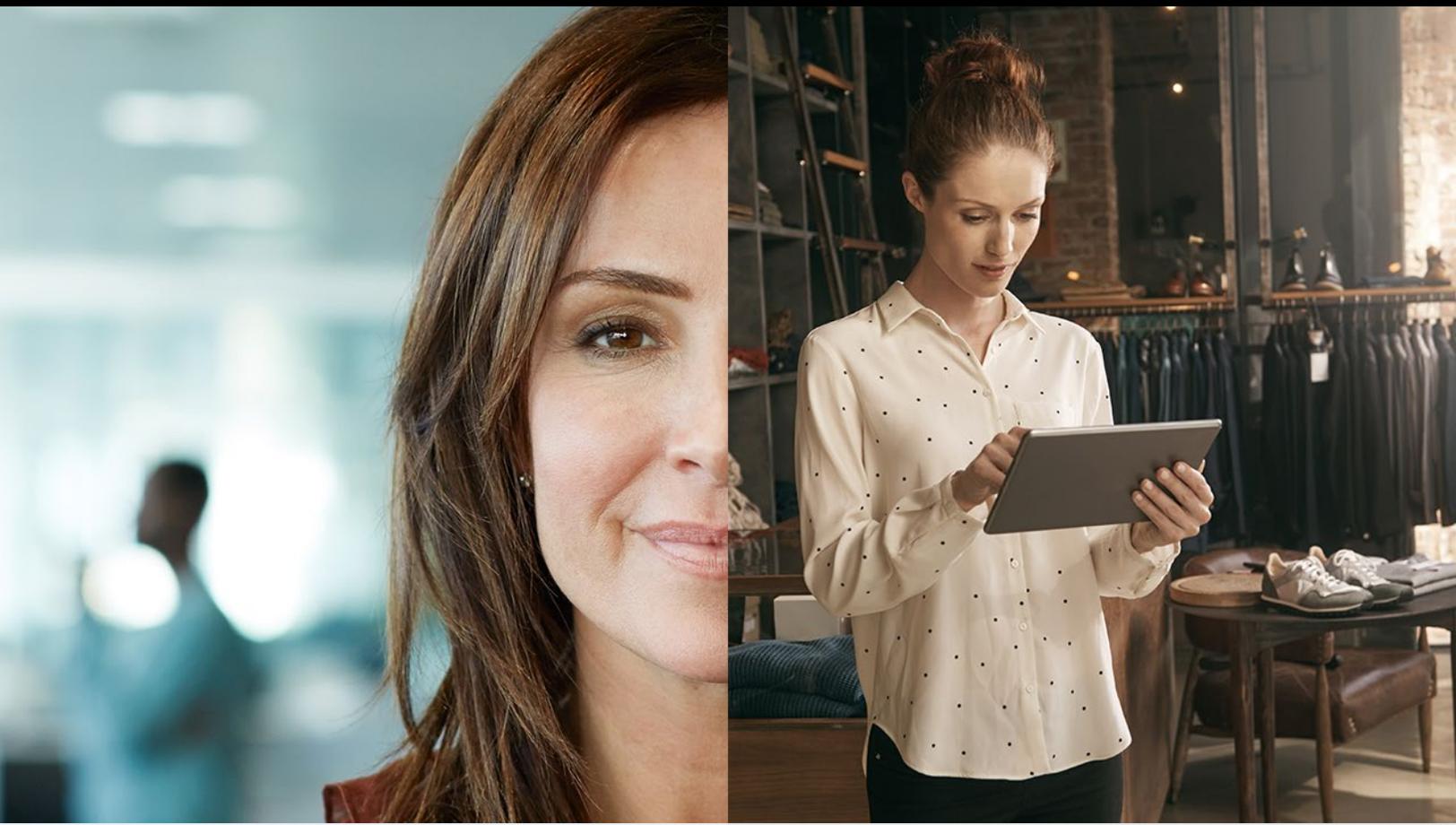**SAP Fieldglass**

SAP Fieldglass Flex

Empower your staffing business
with a Digital Storefront

SAP Fieldglass Datasheet

THE BEST RUN **SAP**

SAP Fieldglass Flex: Empower your staffing business with a Digital Storefront

The global contingent labor market is huge, earning more than $425 billion in revenue each year. Despite this, the staffing industry has recently seen consolidation and collapsing of firms - especially in the mid-market. To remain competitive, these companies need to think about how they can evolve their services to ensure they are driving value for their customers.
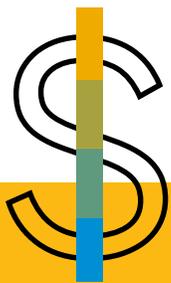
To address this, SAP Fieldglass has released **SAP Fieldglass Flex**, a cloud-based external workforce management solution designed to address the unique needs of the mid-market.

Built on the same industry-leading cloud technology as our enterprise platform, SAP Fieldglass Flex helps staffing companies become better business partners to their customers and increase revenue by streamlining the sales process and making it easier for them to provide quality talent quickly.

Rapid set-up, Immediate ROI

SAP Fieldglass Flex provides a simple, self-service set-up process that enables you to get the solution up and running for your customers in less than one day – without the need for additional IT resources.

As the pace of business accelerates and competition in the staffing market heats up, this allows you to deliver innovation to your customers quickly and start realizing benefits immediately.

Global contingent labor market revenue

$425 Billion
each year

Streamline critical processes for better results

As organizations increasingly rely on the contingent workforce, they need to be able to engage these resources quickly and easily.

SAP Fieldglass Flex serves as a digital storefront for your staffing company making it simple for your customers to request talent through the solution's intuitive requisition process. Because criteria and qualifications are captured up front, you will be able to act on your clients' requests faster. Having all the necessary information from the outset helps you deliver candidates that are better matched to their needs.

The solution gives you visibility into your staffing company's network of available talent so your recruiters can easily see who is eligible for an assignment, if their skills match the request and more. Even better, your recruiters also have visibility into workers approaching the end of assignments who can be re-deployed which represents a huge opportunity for productivity gains.
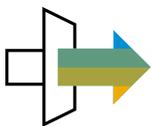
If your company is having a hard time finding candidates, you can easily route the request to sub-suppliers. SAP Fieldglass Flex can be branded as your own so that each time your customers interact with the solution, they associate the positive experience with your business. Any candidates they see — even if they have been submitted by a sub-supplier —appear to come from your business.

Once a candidate has been selected, the solution automates critical on-boarding steps such as background checks, IT set-up and more. If any steps are not complete before a worker's start date, you can easily see that in the system and make sure they're addressed. This help your customers mitigate risk and speeds the worker's time to productivity, raising your value with your customer.

As a worker's assignment approaches its end date, SAP Fieldglass Flex notifies you. This gives you time to reach out to your customer about a possible extension or start thinking about how you can redeploy the worker for another client. This means your talent spends less time on your bench and more time billing. On the flip side, if a worker performed poorly, you can flag them as "Do Not Rehire" so that they are not engaged again.
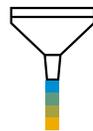
SAP Fieldglass Flex Benefits

Free, simple set-up for rapid deployment

Increase revenue potential by establishing a better buying process for your customers

Streamline and automate on- and off-boarding processes to ensure compliance
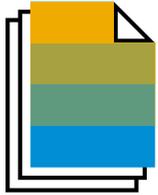
Leverage robust reporting and analytics to help your customers drive their programs forward

Improve invoicing and payment efficiency to realize revenue faster

Enhanced invoicing

The biggest expense for any staffing provider is payroll, but this process is commonly a challenge due to discrepancies in time sheets, disparate systems and more. This is not the case with SAP Fieldglass Flex. The solution is used by workers to submit their time – either online or via our mobile app. Once a time sheet has been submitted, it is automat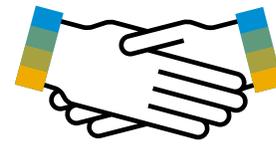ically routed to the correct manager's email for approval. When it is ultimately converted to an invoice, this ensures it has been pre-approved which allows you to reduce critical time spent on reconciliation with your customers. Not only does this provide a better experience for them, but it also ensures you get paid faster.

Increase opportunities with robust reporting & analytics

Data is key to the success of any contingent workforce management program. SAP Fieldglass Flex features sophisticated reporting and analytics tools that provide real-time insights into your customers' programs.

You can assess things like:
- Hiring trends such as the time it takes to fill orders or the quality of talent provided
- Changes in usage patterns such as peaks in hiring, requests for new types of talent or conversions of talent from temporary to permanent
- Opportunities for program improvements such as paying higher rates to acquire talent faster or automation of onboarding tasks to increase speed to productivity

More than a supplier, a trusted partner

SAP Fieldglass Flex ultimately helps companies get work done faster and easier. With the added benefits of accurate invoicing and advanced analytics, the solution enables you to provide better service to your customers. Expand your role beyond that of staffing supplier to true partner and help your customers drive their business forward.

Learn More

The world of work is changing, and SAP Fieldglass is leading the way with innovative solutions that harness the power of the external workforce in driving the digital economy. Explore additional resources on www.fieldglass.com/resources to learn more about the external workforce and the way work gets done.

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