

SAP Fieldglass Industry Spotlight:

Insurance

A faster, simpler way to
scale your external workforce.





There's a better way to recruit and retain top external talent, **ensure compliance and manage performance against contracts.**

You've got a lot to think about:

- Navigating an impending mass retirement and attracting young workers entering the market
- Recruiting and retaining highly specialized external workers with sought-after skills: corporate labor such as IT staff, actuaries, financial analysts and call center staff; and field workers, like claims adjusters, medical examiners, private investigators and structural engineers
- Paying the contract workforce appropriately and on time
- Scaling up rapidly in high-demand times, such as benefit periods and response to natural disasters
- Job-costing accurately—estimating, executing and delivering on your margins
- Improving visibility into external labor to support contract negotiations, compliance and audits
- Advancing analytics toward insight-driven decision making

All this, plus the need to innovate and stay competitive at a time of major disruption in the insurance industry.



Effectively source the right external workers and services providers, when and where you need them.

- Tap into talent pools that enable you to re-engage and redeploy retirees who want a flexible schedule
- Engage the SAP Fieldglass Digital Network for pre-built integrations to freelancer marketplaces, saving you supplier fees and shortening time to hire
- Strategically plan your workforce, using SAP Fieldglass Live Insights, to find the right talent, for the right price, at the right time, in the right place
- Gain visibility into who is delivering services for your company—under a SOW too—to ensure they have updated licenses and certifications, for example
- Access Statement of Work (SOW) capabilities for deep category management, such as handling varying rates for different tasks, like claims adjusters who are traveling (one rate) or working overtime (another rate)
- Ensure compliance with regulatory/statutory requirements, local tax regulations, labor laws, and privacy requirements



SAP Fieldglass is designed for you.

We looked at the unique, complex nature of insurance and developed our solution accordingly, so we're better able to help you:

1

Source external talent and the specialized capabilities you need to be agile and competitive.

2

Streamline, automate and simplify how external workers are engaged, managed and paid across your multinational business.

3

Gain more visibility and insights to make better decisions and better manage your external workforce.



Our cloud-based solution is flexible and intuitive. It's geared for infrequent tech users, because you shouldn't have to know IT to get things done. And it's mobile, because you want to be able to get work done wherever you are.



And if that's not reason enough to look at SAP Fieldglass:

- We're a leader in our industry, and we got there by putting customer service first
- We specialize in something we call co-innovation and helping our customers configure the right solutions for their needs
- We enjoy solving complex problems

See for yourself.

fieldglass.com/insurance
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If you'd like to be able to tap into more sources of talent, scale up rapidly, operate with agility and gain unprecedented visibility into spend, let us show you what we can do for you.

SAP Fieldglass, a longstanding leader in external talent management and services procurement, is used by organizations around the world to find, engage and manage all types of flexible resources. Our cloud-based, open platform has been deployed in more than 168 countries and helps companies transform how work gets done, increase operational agility and accelerate business outcomes in the digital economy. Backed by the resources of SAP, our customers benefit from a roadmap driven by a continuous investment in innovation.