

SAP Fieldglass Spotlight

Upstream Oil and Gas

Would you like to **gain more visibility** and improve **productivity** of your outsourced services?



There's a better way to manage work, cost and safety.

Fueling the planet requires a broad spectrum of specialized talent, and to fill these highly skilled positions in remote areas, you depend on outsourced services and craft workers. The priority is completing the work as quickly, efficiently and safely as possible, and to do that, you need qualified people for the job. You also need to manage and track worker activity at a granular level to ensure that your contractors are providing the right skills, hours are allocated to the work, rates are aligned and enforced, taxes are applied, and equipment use is tracked.

You have a lot to think about:

- Driving continued productivity while reducing operating costs
- Recruiting highly skilled, specialized labor to remote areas – and ensuring they are properly trained and certified
- Paying labor based on tasks, risk and proximity to the well site
- Tracking costs back to exploration, drilling, production and tear-down in real time – and applying the correct taxes
- Tying services to specific contracts to ensure proper rate enforcement for the type of craft/skill at a particular site
- Maintaining compliance with health and safety regulations

All this, plus the need to innovate and stay competitive at a time of digital disruption.



You've got people flying in and out of remote sites all over the world.

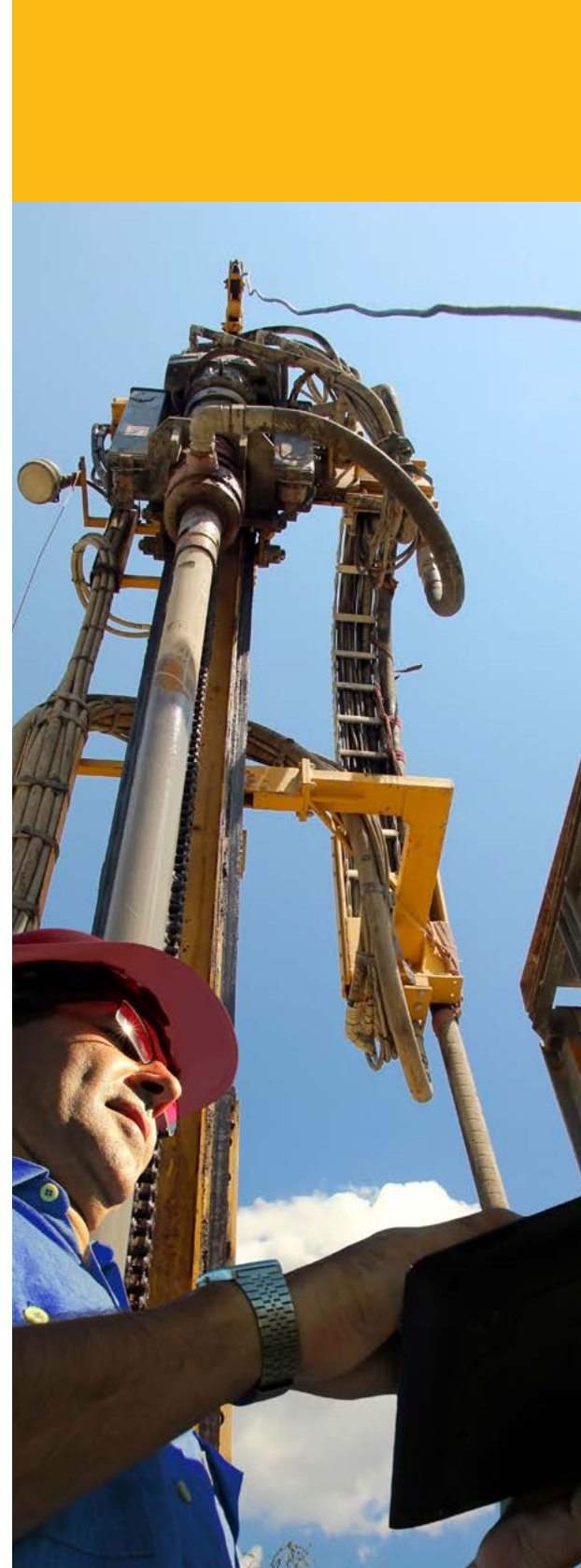
How do you manage them effectively?

This is where SAP Fieldglass comes in.

We developed our solutions with your requirements in mind. They simplify and automate the entire lifecycle of working with outsourced services – source, engage, manage and pay – and help you improve productivity and reduce operating costs.

SAP Fieldglass helps you:

- Access specialized skills to keep your operations running smoothly – from field engineers to underwater welders, safety technicians, supervisors and more
- Get work done on the go – our mobile apps enable managers and workers to perform their most common tasks from their mobile phones
- Track the quality of work for contractors and craft workers, so you can flag “do not re-engage”
- Manage contracts, gaining a clear picture of spend, progress, supplier performance and more
- Mitigate risk and maintain compliance by ensuring that workers are vetted and qualified, safety trainings are completed and auditable, proper certifications are in place, and worker fatigue can be tracked
- Track and manage equipment and materials across hourly/weekly/monthly/idle usage, so you get a complete picture of cost and alignment to contracted rates





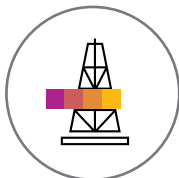
SAP Fieldglass simplifies the complexity of contract management.



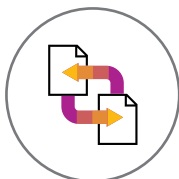
Support the variety of ways work orders are created for outsourced services.



Use complex pay formulas to ensure that costs are correctly calculated and allocated.



Track costs back to exploration, drilling, production and tear-down to pay appropriate taxes.



Feed cost/spend data into your ERP system, while reporting KPI data to your Enterprise Asset Management (EAM) system.



Pay workers based on how close they are to the well site and their level of risk – offshore, nearshore, onshore, training, etc. – and apply correct travel allowances.

The **SAP Fieldglass** difference:

- Our open architecture provides ease of integration with your solutions that manage ERP, EAM, HR, resource scheduling, on/offboarding and more
- For SAP customers on the path to digital transformation, we are one SAP, integrated with SAP S/4HANA, SAP Ariba and SAP SuccessFactors
- We're a global leader in our industry – with customers in more than 180 countries – and we got there by putting customer service first
- Innovation is in our DNA – we are the driving force behind many industry firsts
- We collaborate with our customers to make sure our solutions meet their needs



See what we can do for you.

Do you want to manage complex outsourced contracts and gain unexpected visibility into spend? Let us show you how.

fieldglassinfo@sap.com

About SAP Fieldglass

SAP Fieldglass, a longstanding leader in external talent management and services procurement, is used by organizations around the world to find, engage and manage all types of flexible resources. Our cloud-based, open platform has been deployed in more than 180 countries and helps companies transform how work gets done, increase operational agility and accelerate business outcomes in the digital economy. Backed by the resources of SAP, our customers benefit from a roadmap driven by a continuous investment in innovation.

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