

SAP Fieldglass Industry Spotlight

Downstream Oil and Gas

Would you like to gain more visibility and **improve productivity** of your outsourced services?



There's a better way to manage work, cost and safety.

To fuel homes and organizations across the planet, your business depends on outsourced services and craft workers. Spanning many trades, these individuals clock in and out, day and night at your plants. The priority? Completing work as safely and efficiently as possible – especially shutdown/turnarounds and ongoing maintenance – and ensuring you have the right people for the job.

You have a lot to think about:

- Driving continued productivity while reducing operating costs
- Sourcing dependable, high-quality craft workers and contractors
- Gaining visibility into quality and cost of work completed, day by day or even hourly
- Eliminating time fraud
- Tying services to specific contracts to ensure proper rate enforcement for the type of craft/skill at a particular site – including equipment
- Maintaining compliance with health and safety regulations

All this, plus the need to innovate and stay competitive at a time of digital disruption.



Your external workforce comprises thousands of people working day and night. **How do you manage them effectively?**

That's where SAP Fieldglass comes in.

We developed our solutions with your requirements in mind. They simplify and automate the entire lifecycle of working with outsourced services – source, engage, manage and pay – and help you improve productivity and reduce operating costs.

SAP Fieldglass helps you:

- Access specialized skills to keep your operations running smoothly – from outsourced services to contractors, such as craft labor, engineers, foremen and more
- Get work done on the go – our mobile apps enable managers and workers to perform their most common tasks from their mobile phones
- Track the quality of work for contractors and craft workers, so you can flag “do not re-engage”
- Measure contracts, gaining a clear picture of spend, progress, supplier performance and more
- Mitigate risk and maintain compliance by ensuring that workers are vetted and qualified, safety trainings are completed and auditable, proper certifications are in place, and worker fatigue can be tracked
- Track and manage equipment and materials across hourly/weekly/monthly/idle usage, so you get a complete picture of cost and alignment to contracted rates





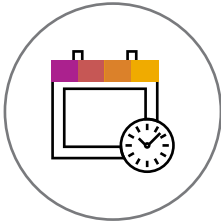
SAP Fieldglass simplifies the complexity of contract management.



Gain visibility into work and cost to help mitigate time fraud.



Obtain a clear view of individual workers' shift start/end times to ensure compliance with defined work schedules, plus the flexibility to manage exceptions.



Employ complex pay formulas/rules to ensure the right craft/skill gets billed to the right contract at the right rates, whether standard, overtime or double time – with relevant gross-ups.



Use electronic invoicing and approvals to decrease work effort, mistakes and fraud.



The **SAP Fieldglass** difference:

- Our open architecture provides ease of integration with your solutions that manage ERP, scheduling, plant maintenance, gate pass, HR, on/offboarding and more
- For SAP customers on the path to digital transformation, we are one SAP, integrated with SAP S/4HANA, SAP Ariba and SAP SuccessFactors
- We're a global leader in our industry – with customers in more than 180 countries – and we got there by putting customer service first
- Innovation is in our DNA – we are the driving force behind many industry firsts
- We collaborate with our customers to make sure that our solutions meet their needs

See what we can do for you.

Do you want to manage outsourced services contracts more effectively, mitigate time fraud and gain unprecedented visibility into spend? Let us show you how.

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About SAP Fieldglass

SAP Fieldglass, a longstanding leader in external talent management and services procurement, is used by organizations around the world to find, engage and manage all types of flexible resources. Our cloud-based, open platform has been deployed in more than 180 countries and helps companies transform how work gets done, increase operational agility and accelerate business outcomes in the digital economy. Backed by the resources of SAP, our customers benefit from a roadmap driven by a continuous investment in innovation.

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