

Deloitte.

PUBLIC

How Does One of the World's Four Largest Consulting Firms Achieve **Intelligent Spend Management**?

Providing audit, tax, legal, financial advisory, and consulting services to customers in **150 countries**

Businesses around the world count on Deloitte to help them innovate to solve complex problems, ensure compliance and sustainability, and reach their goals. Many of them run SAP® software systems – making Deloitte a critical SAP partner. Always a proponent of using the same cutting-edge technology it suggests for clients, Deloitte will soon embark on a journey to put SAP S/4HANA® at its digital core. To **prepare lines of business for large-scale digital transformation and realize savings** that could help fund it, Deloitte needed cloud-based intelligent spend management.



Deloitte helps fund its move to a digital core and **gains spend management experience** it can now pass on to customers.

By deploying **SAP® Ariba®** and **SAP Fieldglass®** solutions ahead of a full-scale **SAP S/4HANA®** roll out, Deloitte is pursuing a “clean ERP” strategy that will help it:

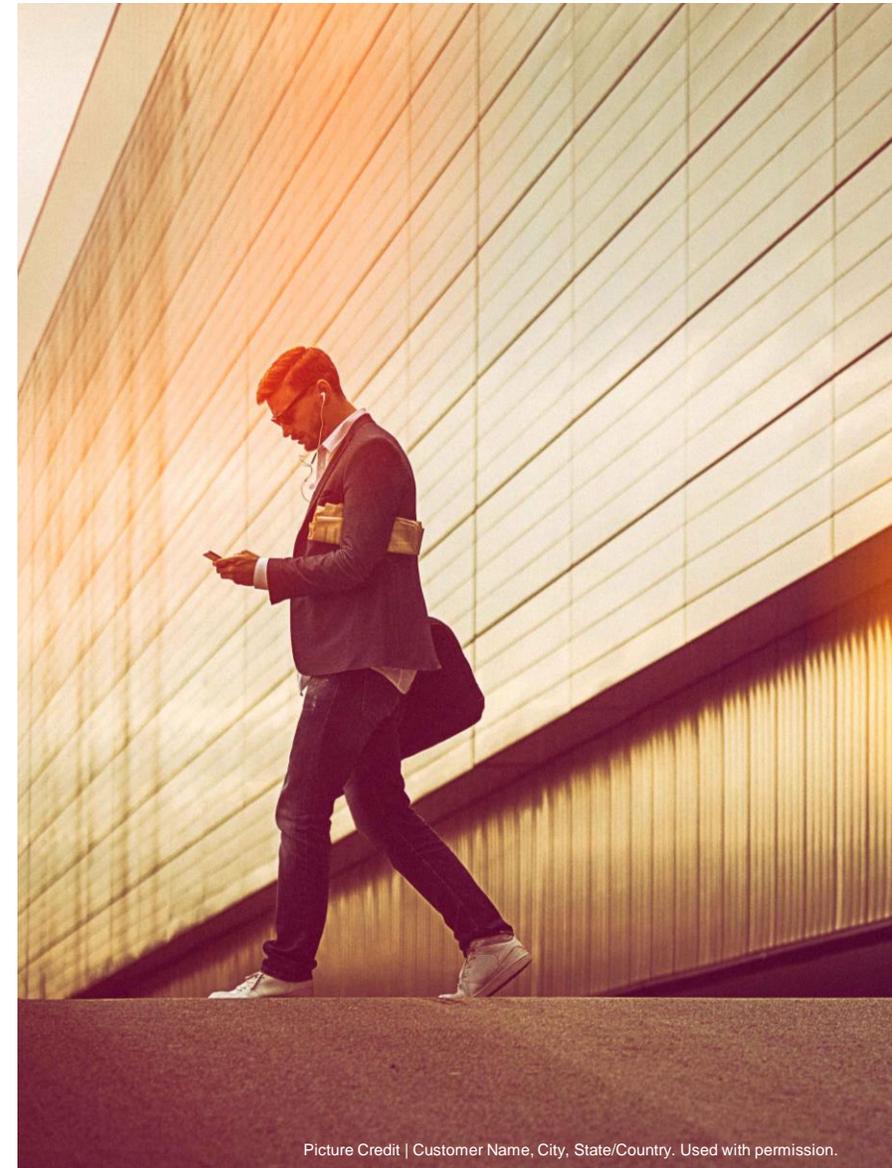
- Achieve £10 million per year in savings through intelligent spend management
- Fund the SAP S/4HANA investment through those savings
- Standardize and unify spend management processes that can then be rolled out across the global enterprise
- Improve relationships and contracts with strategic suppliers
- Ensure a clear and simple authorization process that can be completed before committing to spend
- Manage a contingent workforce that will grow to be 50% of the total workforce
- Gain the experience and expertise to provide the same road map and benefits to Deloitte customers

“The benefits were quite simple, really. They were associated with using our strategic suppliers and making sure we obtained authorization before commitment to spend. Those were the two drivers of the **£10 million a year in benefits that we achieved.**”

Paul Bray, Partner, Deloitte MCS Limited

SAP Fieldglass 

SAP Ariba 



Picture Credit | Customer Name, City, State/Country. Used with permission.

Deloitte.

Deloitte
London
www.deloitte.com

Industry
Professional
services

Employees
312,000

Revenue
US\$46.2 billion

Featured Solutions and Services
SAP Ariba and SAP Fieldglass solutions

THE BEST RUN 

Follow us



www.sap.com/contactsap

Studio SAP | 64905enUS (21/10)

© 2019 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/copyright for additional trademark information and notices.