



Spend management has never been more critical and success requires more than just increasing compliance and reducing costs. Procurement, human resources, finance and supply chain leaders are being asked to help fund both innovation and core business growth, orchestrate multi-tier supply chains while managing supplier risk, and account for employee-initiated spend including business travel and expenses. Leaders must also engage a changing workforce and support new business models while protecting employees and the brand.

SAP Business Network

A unified, collaborative and intelligent network empowering companies to collaborate with all types of trading partners, including:

Ariba Network

\$3.8T 
in annual commerce

Logistics Business Network

>740K 
freight order quotes processed

Asset Intelligence Network

>5M 
IoT-enabled equipment assets managed

SAP Intelligent Spend Management

Best-in-class solutions for managing each category of spend connected to unmatched supplier networks and ecosystems of third-party solution providers.

SAP Ariba

>355K 
trading partners added in Q2

Connected to Ariba Network, SAP Ariba solutions help companies manage **direct spend**, the goods and services that are directly incorporated into a product being manufactured, and **indirect spend**, the goods and services consumed to support daily operations. From sourcing and orders through invoice and payment, SAP Ariba solutions provide everything companies need to manage business-to-business commerce.

SAP Fieldglass

>1M 
new workers added in Q2

SAP Fieldglass solutions are the industry's leading cloud technology for **services procurement** and **external workforce management**. From independent contractors and temporary staff to services providers, such as agencies, consulting firms and facilities management companies, SAP Fieldglass solutions help organizations find, engage and manage all types of flexible resources.

SAP Concur

>72M 
end users

SAP Concur is the world's leading brand for **travel, expense** and **invoice management** solutions. The highly-rated SAP Concur mobile app guides employees through business trips, charges are directly populated into expense reports, and invoice approvals are automated. By integrating near real-time data and using AI to analyze transactions, businesses can see what they're spending and avoid possible blind spots in their compliance or budget.